



INVESTOR PRESENTATION

2021 Fourth Quarter Earnings

[bancofcal.com](https://www.bancofcal.com)

FORWARD LOOKING STATEMENTS



When used in this report and in documents filed with or furnished to the Securities and Exchange Commission (the "SEC"), in press releases or other public stockholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "believe," "will," "should," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "plans," or similar expressions are intended to identify "forward-looking statements" within the meaning of the "Safe-Harbor" provisions of the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on any forward-looking statements. These statements may relate to future financial performance, strategic plans or objectives, revenue, expense or earnings projections, or other financial items of Banc of California, Inc. and its affiliates ("BANC," the "Company," "we," "us" or "our"), as well as the continuing effects of the COVID-19 pandemic on the Company's business, operations, financial performance and prospects. By their nature, these statements are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the statements.

Factors that could cause actual results to differ materially from the results anticipated or projected include, but are not limited to, the following: (i) the effect of the COVID-19 pandemic and steps taken by governmental and other authorities to contain, mitigate, and combat the pandemic on our business, operations, financial performance and prospects; (ii) the costs and effects of litigation generally, including legal fees and other expenses, settlements and judgments; (iii) the risk that we will not be successful in the implementation of our capital utilization strategy, new lines of business, new products and services, or other strategic project initiatives; (iv) risks that the Company's merger and acquisition transactions may disrupt current plans and operations and lead to difficulties in customer and employee retention, risks that the costs, fees, expenses and charges related to these transactions could be significantly higher than anticipated and risks that the expected revenues, cost savings, synergies, and other benefits of these transactions might not be realized to the extent anticipated, within the anticipated timetables, or at all; (v) the credit risks of lending activities, which may be affected by deterioration in real estate markets and the financial condition of borrowers, and the operational risk of lending activities, including but not limited to, the effectiveness of our underwriting practices and the risk of fraud, any of which may lead to increased loan delinquencies, losses, and nonperforming assets in our loan portfolio, and may result in our allowance for credit losses not being adequate and require us to materially increase our credit loss reserves; (vi) the quality and composition of our securities portfolio; (vii) changes in general economic conditions, either nationally or in our market areas, or changes in financial markets; (viii) continuation of, or changes in, the short-term interest rate environment, changes in the levels of general interest rates, volatility in the interest rate environment, the relative differences between short- and long-term interest rates, deposit interest rates, our net interest margin, and funding sources; (ix) fluctuations in the demand for loans, and fluctuations in commercial and residential real estate values in our market area; (x) our ability to develop and maintain a strong core deposit base or other low cost funding sources necessary to fund our activities; (xi) results of examinations of us by regulatory authorities and the possibility that any such regulatory authority may, among other things, limit our business activities, require us to change our business mix, restrict our ability to invest in certain assets, increase our allowance for credit losses, write-down asset values, increase our capital levels, affect our ability to borrow funds or maintain or increase deposits, or impose fines, penalties or sanctions, any of which could adversely affect our liquidity and earnings; (xii) legislative or regulatory changes that adversely affect our business, including, without limitation, changes in tax laws and policies, changes in privacy laws, and changes in regulatory capital or other rules, and the availability of resources to address or respond to such changes; (xiii) our ability to control operating costs and expenses; (xiv) staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our work force and potential associated charges; (xv) the risk that our enterprise risk management framework may not be effective in mitigating risk and reducing the potential for losses; (xvi) errors in estimates of the fair values of certain of our assets and liabilities, which may result in significant changes in valuation; (xvii) failures or security breaches with respect to the network and computer systems on which we depend, including but not limited to, due to cybersecurity threats; (xviii) our ability to attract and retain key members of our senior management team; (xix) increased competitive pressures among financial services companies; (xx) changes in consumer spending, borrowing and saving habits; (xxi) the effects of severe weather, including as a result of climate change, natural disasters, pandemics, acts of war or terrorism, and other external events on our business; (xxii) the ability of key third-party providers to perform their obligations to us; (xxiii) changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board or their application to our business, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting standards; (xxiv) continuing impact of the Financial Accounting Standards Board's credit loss accounting standard, referred to as Current Expected Credit Loss, which requires financial institutions to determine periodic estimates of lifetime expected credit losses on loans, and provide for the expected credit losses as allowances for loan losses; (xxv) share price volatility and reputational risks, related to, among other things, speculative trading and certain traders shorting our common shares and attempting to generate negative publicity about us; (xxvi) our ability to obtain regulatory approvals or non-objection to take various capital actions, including the payment of dividends by us or our bank subsidiary, or repurchases of our common or preferred stock; and (xxvii) other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and services and the other risks described in this report and from time to time in other documents that we file with or furnish to the SEC.

Further, statements about the potential effects of the Pacific Mercantile Bancorp acquisition on our business, financial results and condition may constitute forward-looking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including (i) the risk that the benefits from the transaction may not be fully realized or may take longer to realize than expected, including as a result of changes in general economic and market conditions, interest and exchange rates, monetary policy, laws and regulations and their enforcement, and the degree of competition in the geographic and business areas in which Banc of California, Inc. and Pacific Mercantile Bancorp operate; (ii) the ability to promptly and effectively integrate the businesses of Banc of California, Inc. and Pacific Mercantile Bancorp; (iii) diversion of management time on integration-related issues; (iv) lower than expected revenues, credit quality deterioration or a reduction in real estate values or a reduction in net earnings; and (v) other risks that are described in Banc of California, Inc.'s public filings with the SEC.

FOURTH QUARTER 2021 RESULTS



(\$ in Thousands Except EPS)	4Q21	3Q21	4Q20
Net interest income	\$ 73,039	\$ 62,976	\$ 61,563
Provision for (reversal of) credit losses	\$ 11,262	\$ (1,147)	\$ 991
Net income	\$ 5,751	\$ 23,170	\$ 21,703
Net income available to common stockholders	\$ 4,024	\$ 21,443	\$ 17,706
Earnings per diluted common share	\$ 0.07	\$ 0.42	\$ 0.35
Adjusted net income available to common stockholders ⁽¹⁾	\$ 13,672	\$ 19,120	\$ 13,876
Adjusted earnings per diluted common share ⁽¹⁾	\$ 0.23	\$ 0.38	\$ 0.28
Pre-tax pre-provision (PTPP) income ⁽¹⁾	\$ 19,772	\$ 30,684	\$ 29,588
Adjusted PTPP income ⁽¹⁾	\$ 32,637	\$ 27,587	\$ 24,481
Return on average assets (ROAA)	0.24%	1.13%	1.11%
PTPP ROAA ⁽¹⁾	0.84%	1.50%	1.52%
Adjusted PTPP ROAA ⁽¹⁾	1.39%	1.34%	1.25%
Average assets	\$ 9,331,955	\$ 8,141,613	\$ 7,764,997
Net interest margin	3.28%	3.28%	3.38%
Allowance for credit losses coverage ratio	1.35%	1.26%	1.43%
Common equity tier 1 ⁽²⁾	11.38%	10.86%	11.19%
Tangible common equity per common share ⁽¹⁾	\$ 13.88	\$ 13.99	\$ 13.39
Noninterest-bearing deposits as % of total deposits	37.5%	32.2%	25.6%

(1) Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

(2) 4Q21 capital ratios are preliminary

4th Quarter 2021 Summary

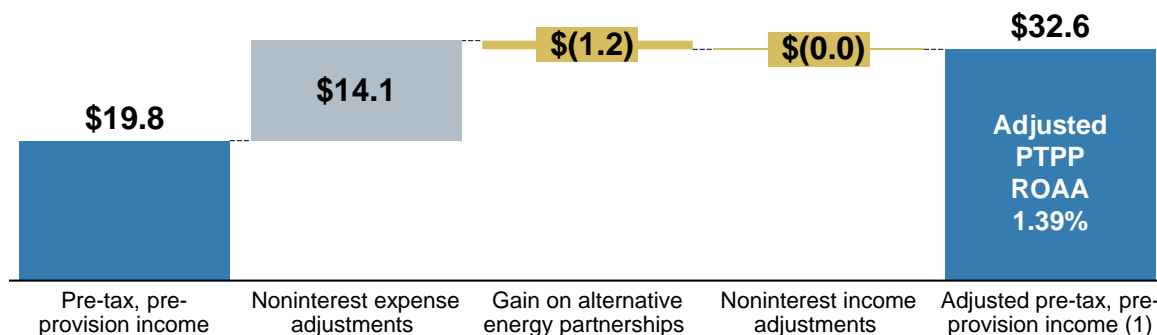
Increase in Core Earnings Power	<ul style="list-style-type: none"> Adjusted PTPP Income⁽¹⁾ up 18% from prior quarter Adjusted PTPP ROAA⁽¹⁾ improved 4 bps to 1.39% from prior quarter
Acquisition of Pacific Mercantile Bancorp ("PMB")	<ul style="list-style-type: none"> Closed October 18, 2021; system conversion completed November 15, 2021 All measures necessary to achieve 40%+ cost savings put in place by end of 2021 \$1.5 billion in total assets acquired, including \$963 million in loans Excess liquidity utilized to optimize NIM through repayment of borrowings and improvement of deposit mix while funding loan growth
Continued Strong Loan Production	<ul style="list-style-type: none"> Largest quarter of total loan fundings of 2021 New loan fundings increased 16% from 3Q21 Well balanced production across markets, asset classes and industries
Further Improvement in Deposit Franchise	<ul style="list-style-type: none"> Improved deposit mix: NIB represented 37% of deposits at the end of 4Q21 versus 32% at the end of 3Q21 Time deposits declined to 6.8% of total deposits at end of 4Q21 versus 8.6% at end of 3Q21 Reduced average cost of deposits to 0.11% for 4Q21 from 0.15% for 3Q21; spot rate of 0.07% at the end of 4Q21
Positive Trends in Asset Quality	<ul style="list-style-type: none"> Non-performing loans of \$52.6 million at December 31, 2021 reflects addition of loans from PMB acquisition BANC originated non-performing loans declined 32% from end of prior quarter⁽¹⁾ BANC originated criticized and classified loans declined 23% from end of prior quarter

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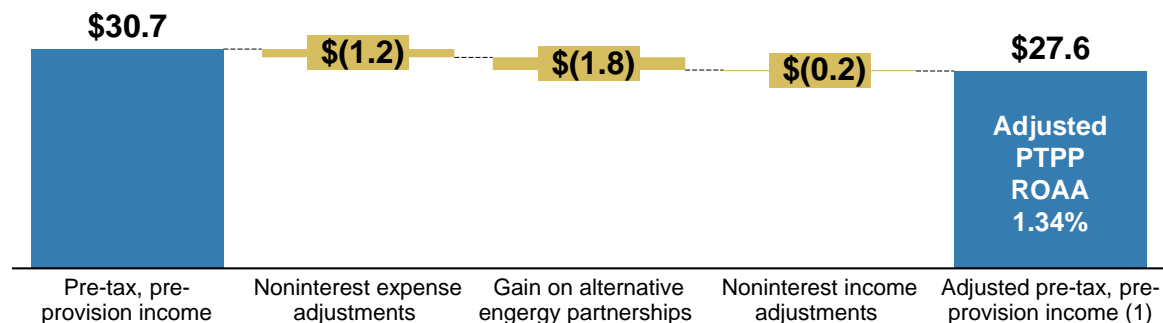
GROWING CORE EARNINGS POWER

(\$ in millions)

4Q 2021



3Q 2021



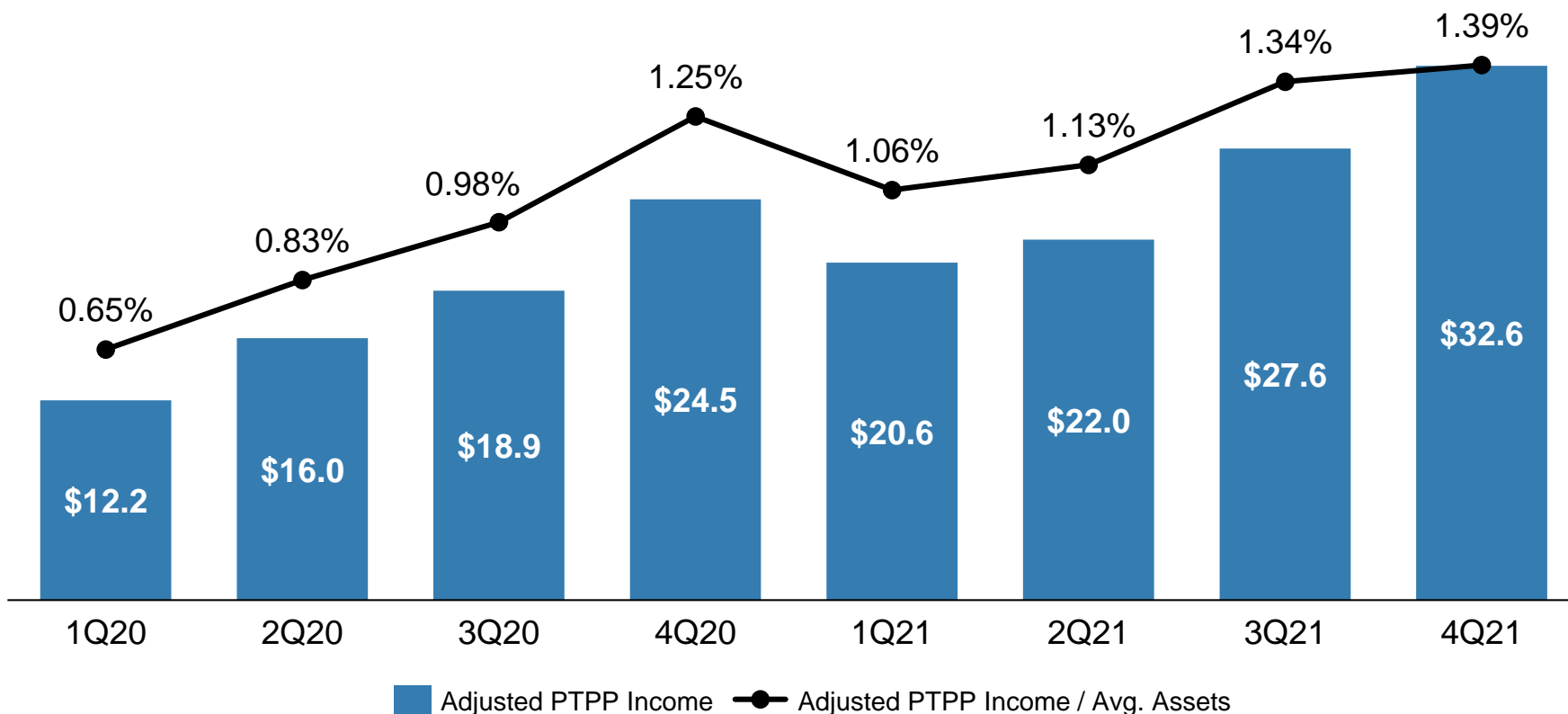
- Adjusted pre-tax pre-provision income increased \$5 million, or 18%
- Adjusted PTPP increase due mostly to higher net interest income driven by higher average loan balances from both organic and acquired growth, offset by higher operating costs related to including PMB's operations since the acquisition date
- Annualized adjusted PTPP ROAA increase of 4%
- Noninterest expense adjustments include merger-related costs and indemnified professional fees, net of recoveries
 - Merger-related costs totaled \$13.5 million for 4Q21 versus \$1.0 million for 3Q21; and
 - Indemnified net professional fees totaled \$0.6 million in 4Q21 versus \$2.2 million in net recoveries in 3Q21, an increase of \$2.8 million

(1) Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

ESCALATING ADJUSTED PRE-TAX PRE-PROVISION INCOME TREND



Adjusted Pre-tax Pre-provision (PTPP) Income ⁽¹⁾

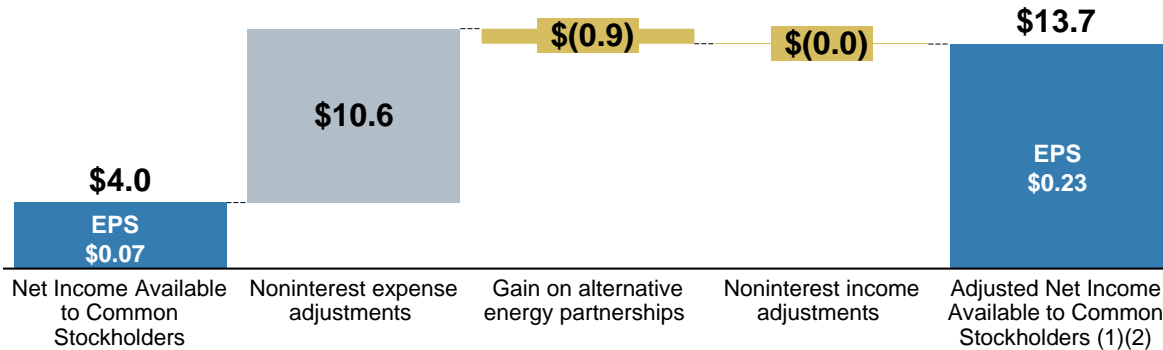


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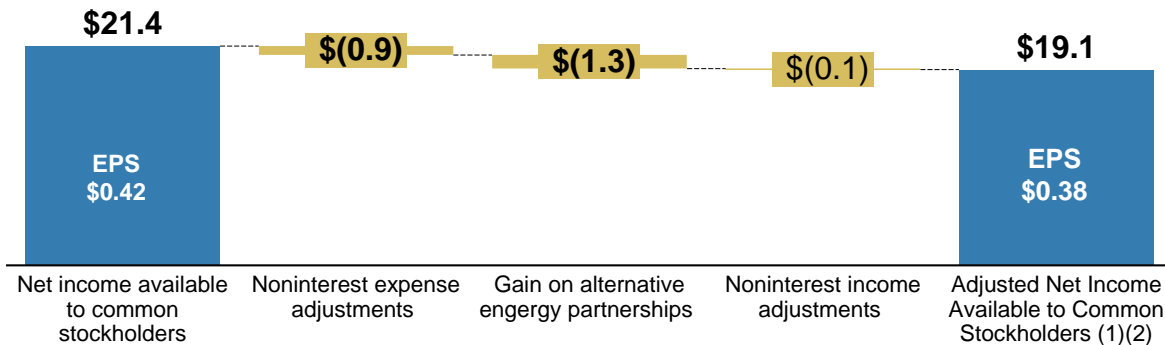
NET INCOME AVAILABLE TO COMMON STOCKHOLDERS RECONCILIATION

(\$ in millions)

4Q 2021



3Q 2021



- Noninterest expense adjustments relate to merger-related costs, indemnified professional fees, net of recoveries
- 4Q21 is reduced by a \$11.3 million pre-tax charge for the expected lifetime credit losses for non-purchased credit deteriorated loans acquired in the PMB acquisition; there is no similar charge in 3Q21

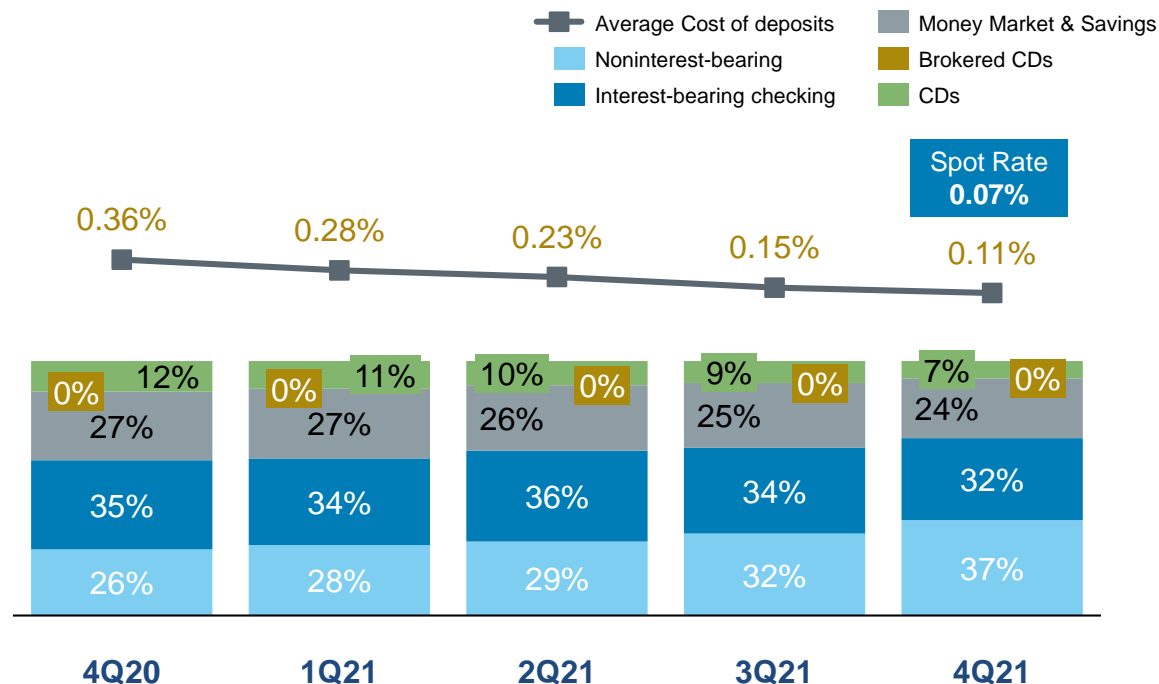
(1) Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

(2) Adjustments presented utilizing an effective normalized tax rate of 25%; see "Non-GAAP Reconciliation" slides at end of presentation.

RAPIDLY IMPROVING DEPOSIT FRANCHISE



- \$1.1 billion deposits acquired from PMB outstanding as of 12/31/21: \$610 million noninterest-bearing and \$523 interest-bearing⁽¹⁾
- \$70 million organic quarterly increase in noninterest-bearing deposits
- Large percentage of noninterest-bearing and low-cost deposits
- Targeted deposit strategy has transformed deposit mix and contributed to asset-sensitive profile
- Deposit spot rate on December 31, 2021 was 7 bps, down from 8 bps at September 30, 2021



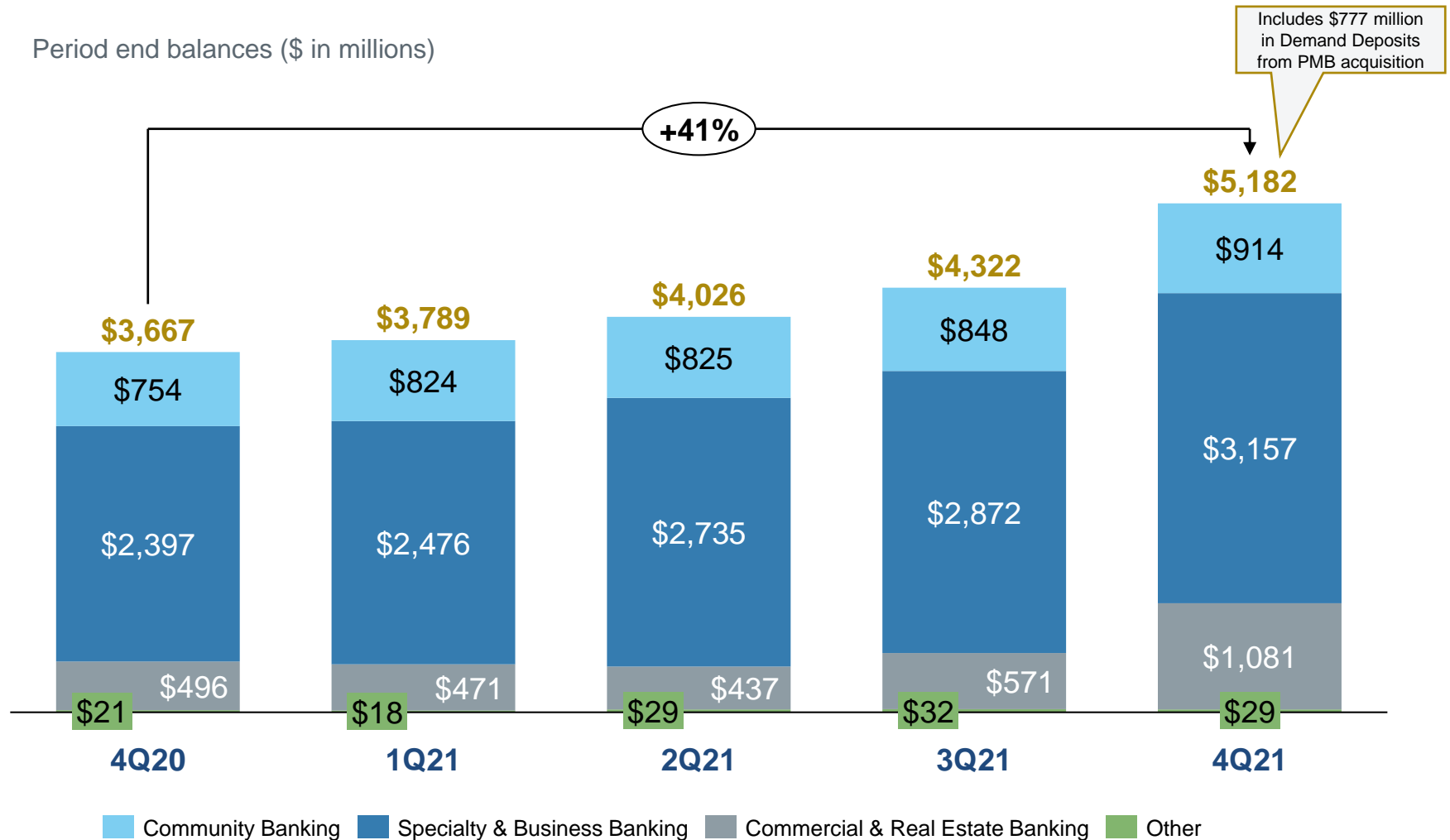
Category	4Q20	1Q21	2Q21	3Q21	4Q21
\$ in millions					
Noninterest-bearing checking	\$1,559.2	\$1,700.3	\$1,808.9	\$2,107.7	\$2,788.2
Interest-bearing checking	2,107.9	2,088.5	2,217.3	2,214.7	2,393.4
Demand deposits	3,667.2	3,788.9	4,026.2	4,322.4	5,181.6
Money Market & Savings	1,646.7	1,684.7	1,593.7	1,661.0	1,751.1
CDs	755.7	668.5	586.6	559.8	506.7
Brokered CDs	16.2	0.0	0.0	0.0	0.0
Total⁽²⁾	\$6,085.8	\$6,142.0	\$6,206.5	\$6,543.2	\$7,439.4

(1) After fair value adjustments

(2) Reflects balance as of period end

BUSINESS UNITS GENERATING SOLID DEMAND DEPOSIT⁽¹⁾ GROWTH

Period end balances (\$ in millions)



(1) Demand deposits include noninterest-bearing checking and interest-bearing checking

DIVERSIFIED LOAN PORTFOLIO MITIGATES RISK AND GENERATES ATTRACTIVE RISK-ADJUSTED YIELD



Includes \$905 million in loans from the PMB acquisition ⁽¹⁾

Loan Segment	4th Quarter 2021			3rd Quarter 2021			Change		
	\$(²)	%	Avg. Yield	\$(²)	%	Avg. Yield	\$(²)	%	Avg. Yield
<i>\$ in Millions</i>									
C&I	\$ 2,669	37%	4.21%	\$ 2,297	37%	4.19%	\$ 372	0%	0.02%
Multifamily	1,361	19%	4.62%	1,296	21%	4.21%	65	-2%	0.41%
CRE	1,311	18%	4.33%	907	15%	4.63%	404	3%	-0.30%
Construction	182	3%	5.42%	131	2%	5.11%	51	1%	0.31%
SBA	206	3%	4.44%	182	3%	6.05%	24	0%	-1.61%
SFR	1,420	19%	3.30%	1,394	22%	3.48%	26	-3%	-0.18%
Consumer	103	1%	6.91%	23	0%	4.26%	80	1%	2.65%
Total Loans HFI	\$ 7,251	100%	4.19%	\$ 6,229	100%	4.18%	\$ 1,023	N/A	0.01%

The average HFI loan yield increased to 4.19% for 4Q21 compared to 4.18% for 3Q21 due to the mix of loans acquired from PMB and an increase in prepayment penalties, offset by a decrease in total PPP income.

Real Estate Secured with Low LTVs

- 63% of loan portfolio is secured by residential real estate (primary residences)
- Real Estate secured loans weighted average loan-to-values (LTVs) of 57%
- ~85% of all real estate secured loans have LTVs of less than 70%
- ~76% of the SFR portfolio have LTVs of less than 70%

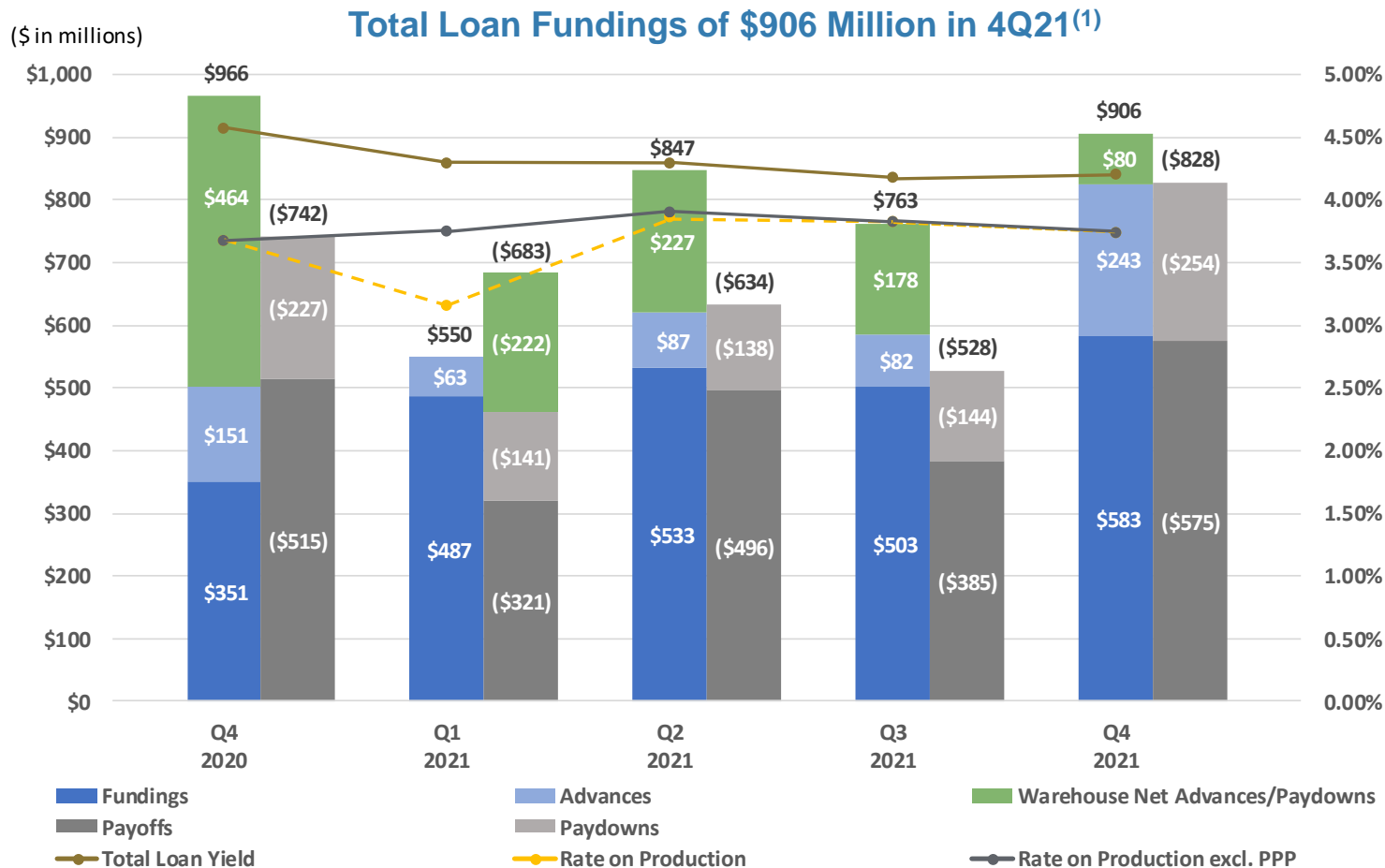
PPP Loan Overview

- As of December 31, 2021, PPP loans (net of fees) comprised \$123 million of the SBA portfolio
- Of the total 1,128 PPP loans funded in the 1st round, 32 loans remain outstanding and represent \$16 million of the PPP loan portfolio balance
- Of the total 956 PPP loans funded in the 2nd round, 276 loans remain outstanding and represent \$52 million of the PPP loan portfolio balance
- 89 loans remain outstanding from the PMB acquisition and represent \$55 million of the PPP portfolio balance

(1) Acquired \$963 million in loans, including fair value adjustments, as of the October 18, 2021 acquisition date, of which \$905 million is outstanding at December 31, 2021

(2) Reflects balance as of period end

LOAN BALANCES FUNDINGS AND PAYOFFS



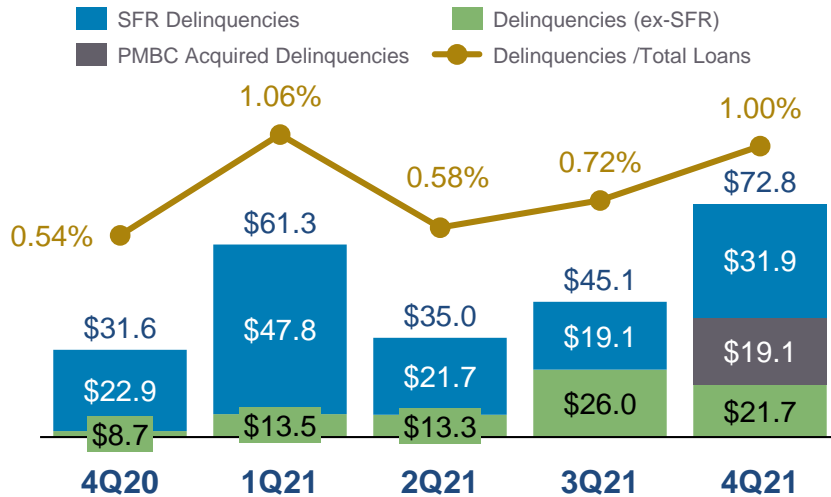
	Loans Beginning Balance (\$ in millions)	Total Fundings	PMB Acquired ⁽²⁾	Total Payoffs	Net Difference	Other Change ⁽³⁾	Loans Ending Balance	Total Loan Yield	Rate on Production	Rate on Production excl. PPP
Q4 2021	\$ 6,232	\$ 906	\$ 963	\$ 828	\$ 77	\$ (17)	\$ 7,255	4.20%	3.74%	3.74%
Q3 2021	\$ 5,988	\$ 763	\$ -	\$ 528	\$ 234	\$ 9	\$ 6,232	4.18%	3.83%	3.83%
Q2 2021	\$ 5,766	\$ 847	\$ -	\$ 634	\$ 213	\$ 10	\$ 5,988	4.30%	3.86%	3.91%
Q1 2021	\$ 5,900	\$ 550	\$ -	\$ 683	\$ (133)	\$ (1)	\$ 5,766	4.30%	3.16%	3.76%
Q4 2020	\$ 5,680	\$ 966	\$ -	\$ 742	\$ 224	\$ (4)	\$ 5,900	4.58%	3.67%	3.67%

(1) Includes net change in warehouse lending (2) Reflects fair value of PMB acquired loans and is excluded from the chart and the total loan fundings (3) Includes deferred costs/fees, transfers, sales and other adjustments

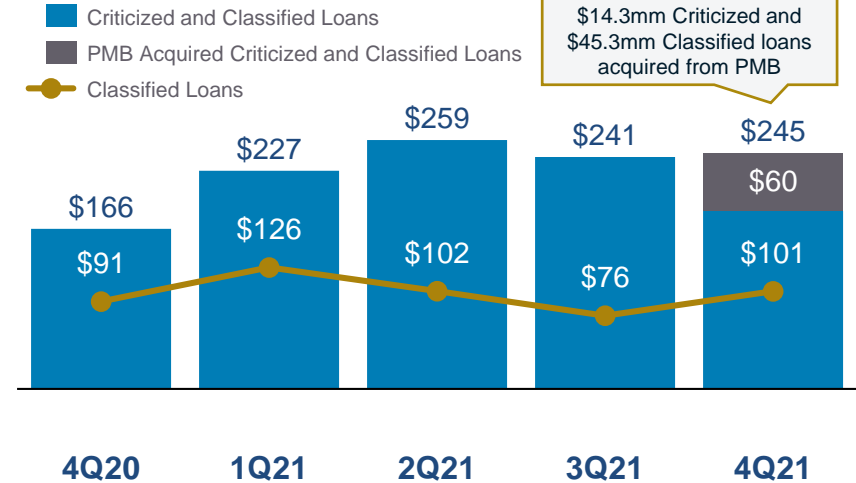
ASSET QUALITY REMAINS STRONG

NPLs, Delinquencies, and Classified Loans

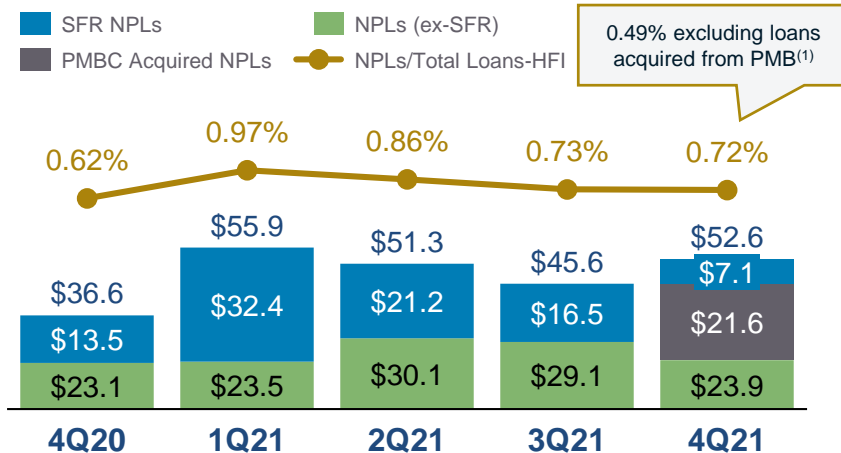
Delinquencies (\$ in millions)



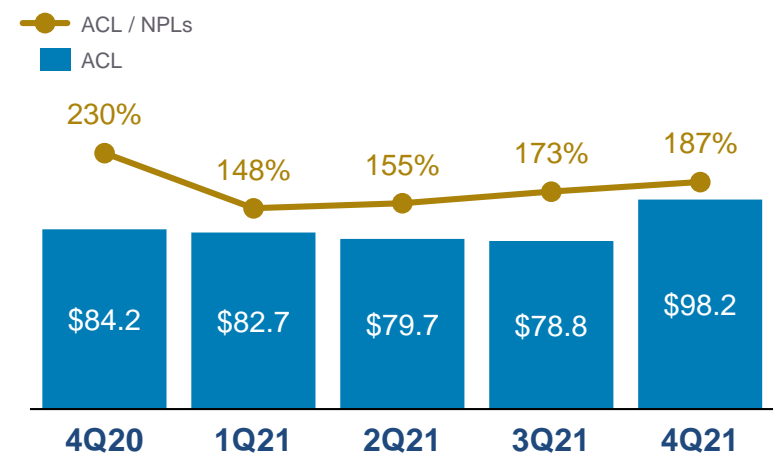
Criticized and Classified Loans (\$ in millions)



Non-performing Loans (NPLs) (\$ in millions)



ACL / Non-performing Loans (NPLs) (\$ in millions)



(1) The NPL ratio related to BANC originated loans is 0.49% when PMB's NPLs of \$21.6 million and PMB acquired loans outstanding at December 31, 2021 of \$905 million are excluded

TOP 10 RELATIONSHIPS

Non-performing & delinquent loans rollforward



Non-performing Loans (\$ in thousands)

#	4Q21	3Q21	Delta	Loan Category	4Q Accrual Status	4Q Delinquency Status	3Q Accrual Status
1	\$ 12,840	-	\$ 12,840	C&I	Non-Accrual	Current	(1)
2	6,617	-	6,617	C&I	Non-Accrual	90+	Accrual
3	4,096	-	4,096	SBA	Non-Accrual	90+	(1)
4	3,958	-	3,958	SFR	Non-Accrual	90+	Accrual
5	3,803	3,837	(34)	C&I	Non-Accrual	Current	Non-Accrual
6	3,236	3,236	-	SBA	Non-Accrual	90+	Non-Accrual
7	2,977	3,017	(40)	SBA	Non-Accrual	90+	Non-Accrual
8	2,658	-	2,658	SFR	Non-Accrual	90+	Accrual
9	2,410	-	2,410	C&I	Non-Accrual	Current	(1)
10	1,924	1,924	-	SBA	Non-Accrual	90+	Non-Accrual
11+	8,040	33,608	(25,568)				
Total	\$ 52,558	\$ 45,622	\$ 6,937				

Delinquent Loans (\$ in thousands)

#	4Q21	3Q21	Delta	Loan Category	4Q Accrual Status	4Q Delinquency Status	3Q Delinquency Status
1	\$ 6,617	\$ 6,617	-	C&I	Non-Accrual	90+	30-59
2	5,387	-	5,387	C&I	Accrual	30-59	(1)
3	4,096	-	4,096	SBA	Non-Accrual	90+	(1)
4	3,958	3,958	(0)	SFR	Non-Accrual	90+	30-59
5	3,393	-	3,393	SFR	Accrual	30-59	Current
6	3,236	3,236	-	C&I	Non-Accrual	90+	90+
7	3,077	-	3,077	SFR	Accrual	30-59	Current
8	2,977	3,017	(40)	SBA	Non-Accrual	90+	90+
9	2,871	-	2,871	SFR	Accrual	30-59	Current
10	2,658	-	2,658	SFR	Non-Accrual	90+	Current
11+	34,484	28,295	6,189				
Total	\$ 72,753	\$ 45,123	\$ 27,630				

Non-performing loans

- Non-performing loans increased \$6.9 million, or 15%, to \$52.6 million due mostly to \$21.6 million of non-performing loans acquired from PMB, including one \$12.8 million C&I credit and \$5.5 million of PPP loans
- Non-performing loans also included other SBA guaranteed loans of \$10.6 million

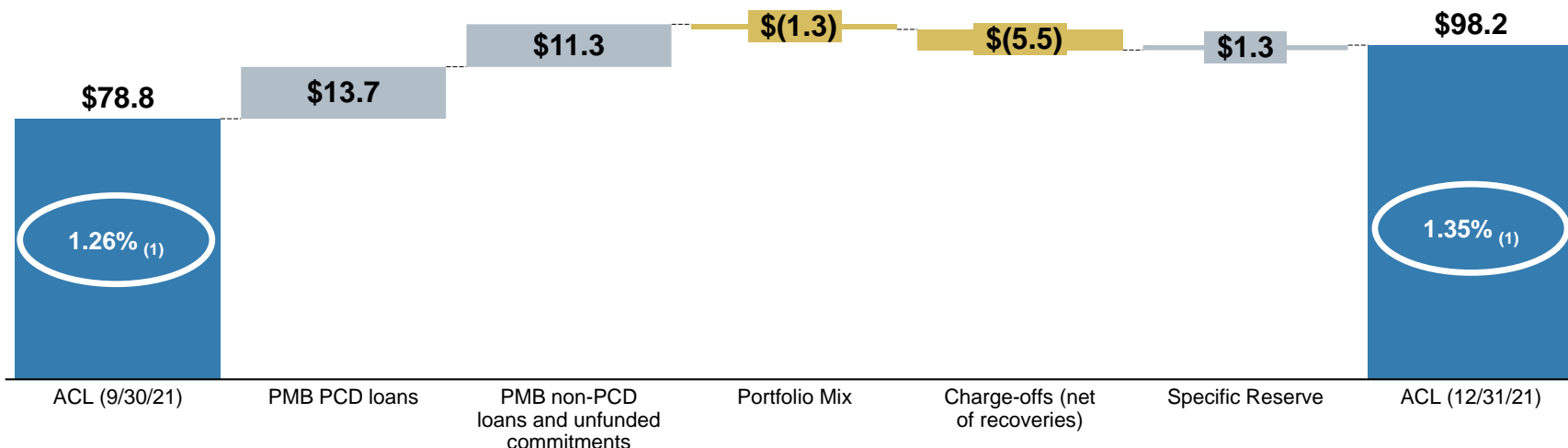
Delinquencies

- Delinquencies increased \$27.6 million, or 61%, due mostly to \$19.1 million in PMB loans acquired and outstanding, of which \$8.5 million are PPP loans
- Delinquencies also included other SBA guaranteed loans of \$10.8 million and \$31.9 million of well-secured SFR loans

(1) Acquired in PMB acquisition on October 18, 2021

ALLOWANCE FOR CREDIT LOSSES WALK

(\$ in millions)



4Q21: The ACL reserve increased \$19.4 million due to: (1) a \$13.7 million initial allowance for credit losses established for purchased credit-deteriorated ("PCD") loans from the PMB Acquisition, (2) an \$11.3 million initial charge for all other loans acquired from PMB, and (3) higher specific reserves of \$1.3 million, offset by (4) net charge-offs of \$5.5 million and (5) lower general reserves of \$1.3 million from portfolio mix.

- Our ACL methodology uses a nationally recognized, third-party model that includes many assumptions based on historical and peer loss data, current loan portfolio risk profile including risk ratings, and economic forecasts including macroeconomic variables (MEVs) released by our model provider during December 2021. The December 2021 forecasts reflect a consistent view of the economy as compared to the September 2021 forecasts. While the current forecasts generally reflect an improving economy with the availability of the vaccine and other factors, there continues to be uncertainty regarding the impact of inflation (lasting or transitory), COVID-19 variants, further government stimulus, supply chain issues, and the ultimate pace of economic recovery. Accordingly, the economic assumptions used in the model and the resulting ACL level and provision consider both the positive assumptions and potential uncertainties.

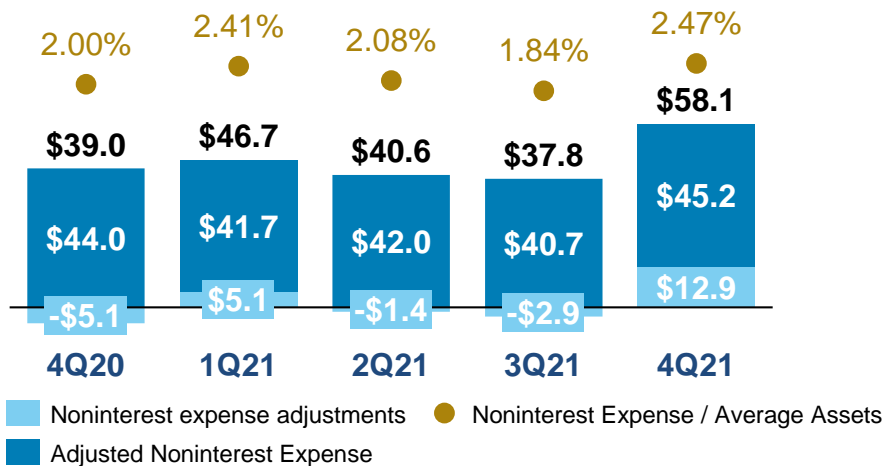
ACL includes Allowance for Loan Losses (ALL) and Reserve for Unfunded Loan Commitments (RUC)

(1) Coverage percentage equals ACL to Total Loans. PPP loans improved Coverage ratio by 3 bps at 9/30/21 and 12/31/21

CONTINUED FOCUS ON EXPENSE MANAGEMENT

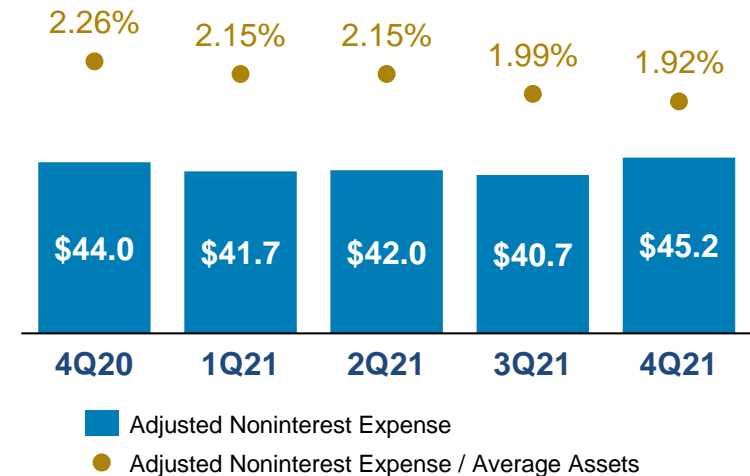
Noninterest Expense to Average Assets

(\$ millions)



Adjusted Noninterest Expense⁽¹⁾ to Average Assets

(\$ millions)



Noninterest expense adjustments relate to: (1) timing of indemnified legal costs/recoveries, (2) merger-related costs and (3) loss/gain on investments in alternative energy partnerships⁽²⁾

(1) Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

(2) Investments in alternative energy partnerships created tax credits in the period of investment

STRONG CAPITAL BASE

Provides buffer to deploy for shareholders' benefit



	4Q21	3Q21	2Q21	1Q21	4Q20
Common Equity Tier 1 ⁽¹⁾	11.38%	10.86%	11.14%	11.50%	11.19%
Tier 1 Risk-based Capital ⁽¹⁾	12.63%	12.35%	12.71%	13.17%	14.35%
Leverage Ratio ⁽¹⁾	10.42%	9.80%	9.89%	9.62%	10.90%
Tangible Equity / Tangible Assets ⁽²⁾	10.38%	9.78%	9.89%	9.69%	10.94%
Tangible Common Equity / Tangible Assets ⁽²⁾	9.36%	8.63%	8.70%	8.49%	8.58%

(1) 4Q21 capital ratios are preliminary

(2) Denotes a non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

Well positioned for higher rates with a One Year Positive Gap Ratio of 38%

Interest Rate Risk Position (within 12 months)

Rate Sensitive Assets at 43% of Total Assets

Loan Portfolio

- \$3.1 Billion matures or resets within 12 months
- \$1.7 Billion of loans are at or below their floors
 - Given a 100 bps market rate increase 76% of loans with floors are eligible to reprice

Cash & Investments

- \$631 Million reprice in 12 months, mostly CLOs
- \$228 Million in Interest Bearing Cash

LESS

Rate Sensitive Liabilities at 5% of Total Assets

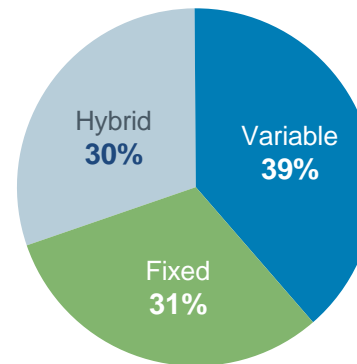
- \$333 million CD's mature or reprice within 12 months
- \$95 million in overnight borrowings



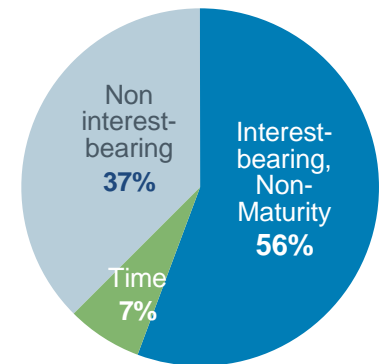
One Year Positive Gap Ratio is 38% of Total Assets

Loan & Deposit Mix

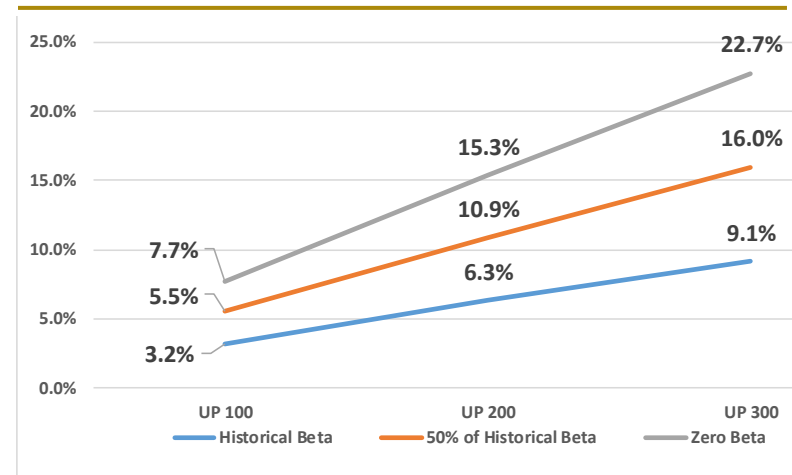
HFI Loans: \$7.3 billion



Total Deposits: \$7.4 billion



12 Month Net Interest Income Sensitivity



Continued Balance Sheet Growth and Expanding Profitability

Fully Realize Synergies of PMBC Acquisition

- Achieve 40% cost savings during first half of 2022
- Identify additional opportunities for cost savings from larger organization
- Expand relationships with new clients that have larger financing needs

Continue Generating Strong Loan Production

- Increasingly productive commercial banking team
- Continue expanding presence in large vertical markets
- Capitalize on position as a talent magnet in California to continue selectively adding proven commercial bankers

Capitalize on Increased Asset Sensitivity

- Well positioned to see lower deposit beta and more positive impact on NIM than in last rising interest rate cycle
- Robust deposit gathering engine has increased noninterest-bearing deposits to 37% of total deposits at 4Q21 from 15% in 1Q19
- One year positive gap ratio has increased to 38% at 4Q21 from 7% at 4Q19

Accelerate Investment in Technology

- Capitalize on enhanced scale following PMB acquisition to increase technology investments while still realizing improved operating leverage
- Position BANC as the financial services ecosystem hub for our clients
- Elevate the client experience and offer innovative solutions either directly or through fintech partnerships

Continue Optimizing Use of Capital to Increase Earnings and Enhance Franchise Value

- Redeem Series E preferred stock during first half of 2022, subject to regulatory approval
- Evaluate other strategic opportunities to further elevate the client experience and positively impact shareholder returns

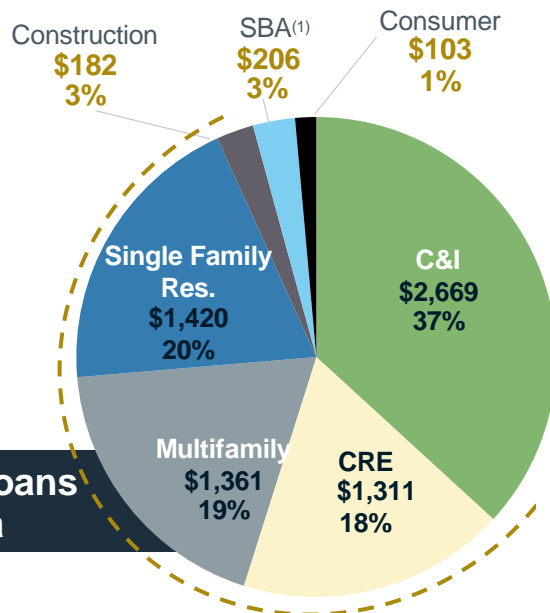
APPENDIX

[bancofcal.com](https://www.bancofcal.com)

LOAN PORTFOLIO CHARACTERISTICS

Loan Portfolio by Segment

\$ in millions

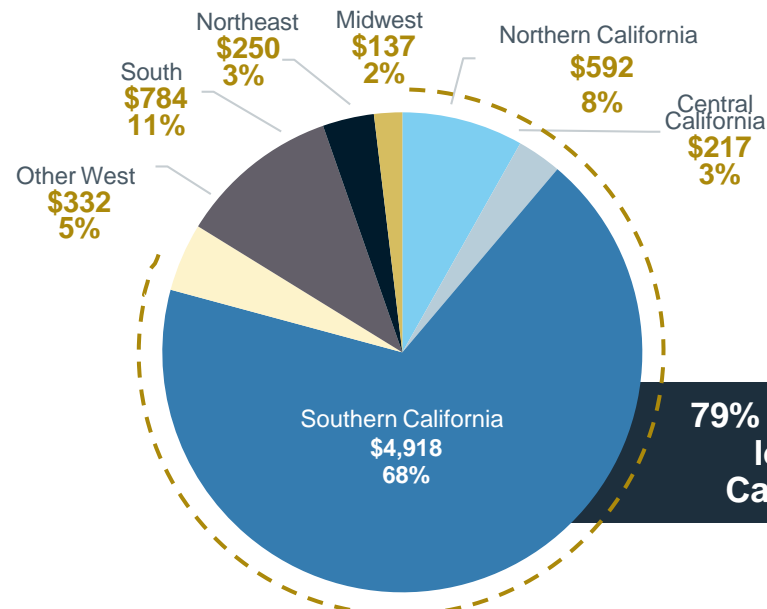


92% of RE loans in California

Loan Segment	Avg. Yield
C&I	4.21%
Multifamily	4.62%
CRE	4.33%
Construction	5.42%
SBA	4.44%
Single Family Res.	3.30%
Consumer	6.91%
Total Loans HFI	4.19%

Loan Portfolio by Geography

\$ in millions



79% of total loans in California

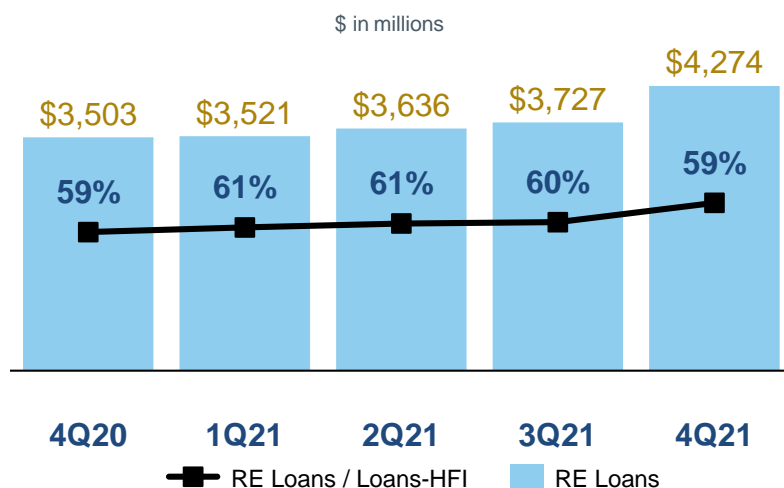
Key Commentary

- 63% of loan portfolio is secured by residential real estate (primary residences)
- ~85% of all real estate secured loans have LTVs of less than 70%
- ~76% of the SFR portfolio have LTVs of less than 70%

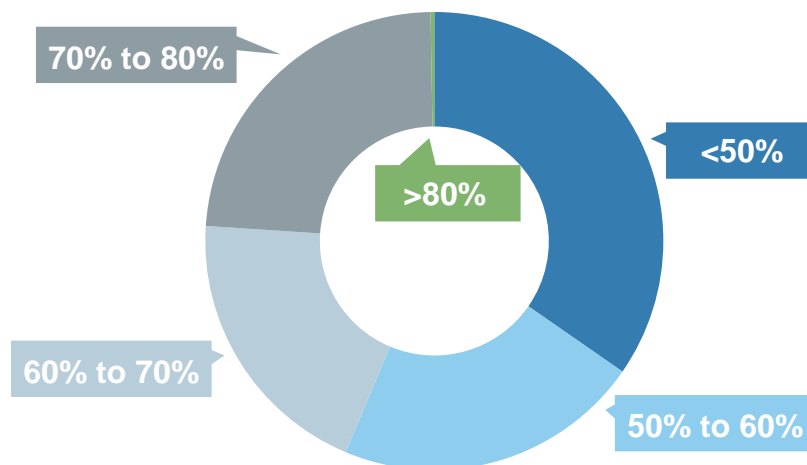
(1) Includes \$123 million of PPP loans.

REAL ESTATE LOAN PORTFOLIO HAS **LOW LTVs**

Real Estate Loan Balances⁽¹⁾



SFR Portfolio by LTV



Real Estate ⁽¹⁾ LTVs	\$	%	Count
\$ in Millions			
<50%	\$ 1,232	29%	1,063
50% to 60%	1,037	24%	485
60% to 70%	1,346	31%	461
70% to 80%	613	14%	320
>80%	46	1%	25
Total	\$ 4,274	100%	2,354

- ~85% of all real estate secured loans have LTVs of less than 70%
- Weighted average LTV is 57%

SFR LTVs	\$	%	Count
\$ in Millions			
<50%	\$ 492	35%	578
50% to 60%	308	22%	247
60% to 70%	280	20%	194
70% to 80%	336	24%	250
>80%	4	0%	4
Total	\$ 1,420	100%	1,273

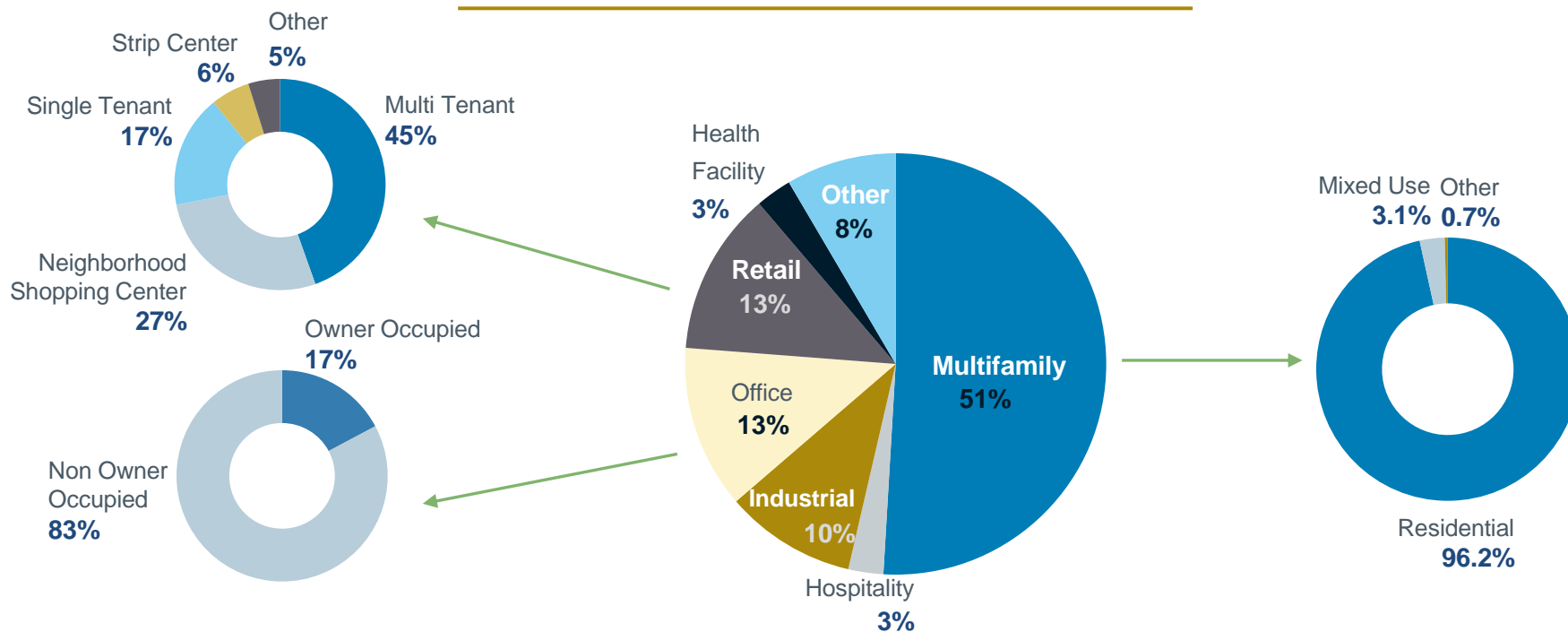
- ~76% of all existing SFR have LTVs of less than 70%
- Weighted average LTV is 56%

(1) Excludes Warehouse credit facilities

CALIFORNIA-CENTRIC CRE AND MULTIFAMILY PORTFOLIOS HAVE **LOW WEIGHTED-AVERAGE LTV**

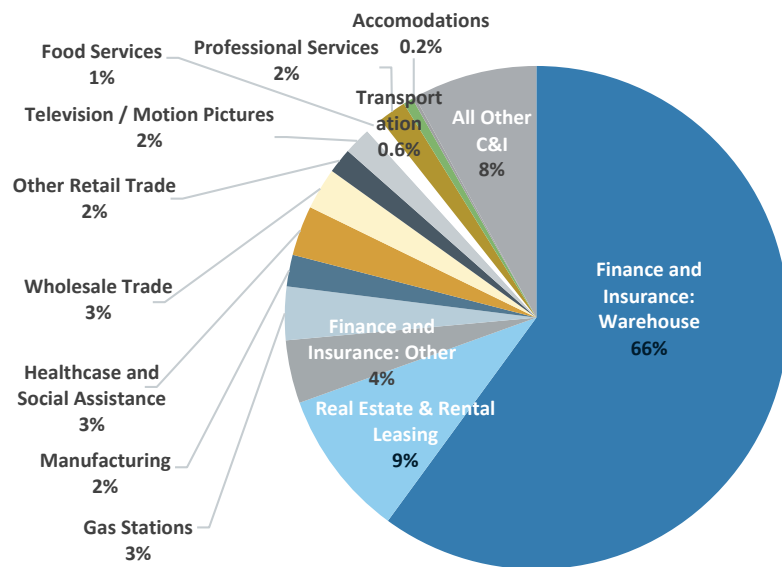


CRE & Multifamily by Collateral Type



Collateral Type	Count	Balance	Avg. Loan Size	W.A. LTV	W.A. DSCR
\$ in Millions					
MultiFamily	587	\$ 1,361	\$ 2.3	58.8%	1.4x
Office	81	335	4.1	55.5%	2.6x
Retail	70	335	4.8	54.3%	1.7x
Hospitality	41	72	1.8	54.7%	5.1x
Health Facility	6	74	12.3	62.8%	1.4x
Industrial	106	269	2.5	59.9%	2.2x
Other	141	226	1.6	57.5%	1.8x
Total CRE & MF	1032	\$ 2,672	\$ 2.6	57.8%	1.8x

DIVERSIFIED AND LOW AVERAGE BALANCE C&I PORTFOLIO



~74% C&I Concentration toward Businesses focused on Finance (including Warehouse), and Real Estate and Rental Leasing

Limited Exposure to High Stressed Business Industries

- 1% Food Services
- <1% Transportation
- <1% in Accommodations

All Other C&I includes a diverse mix of industry sectors

- 2% Professional Services
- 1% Management of Companies
- 1% Administrative and Support
- 1% Education Services
- 1% Construction / Contracting

NAICS Industry	Count	\$	Avg. Loan Size
<i>\$ in Millions</i>			
Finance: Warehouse	68	\$ 1,602	\$ 23.6
Real Estate & Rental Leasing	156	253	1.6
Finance: Other	52	108	2.1
Gas Stations	48	71	1.5
Healthcare and Social Assistance	93	86	0.9
Wholesale Trade	80	54	0.7
Manufacturing	123	92	0.7
Professional Services	137	48	0.3
Television / Motion Pictures	31	47	1.5
Other Retail Trade	70	43	0.6
Food Services	22	33	1.5
Transportation	44	17	0.4
Accommodations	5	2	0.4
All Other C&I	350	214	0.6
Total C&I	1279	\$ 2,669	\$ 2.1

FORBEARANCE AND DEFERMENTS DECLINE

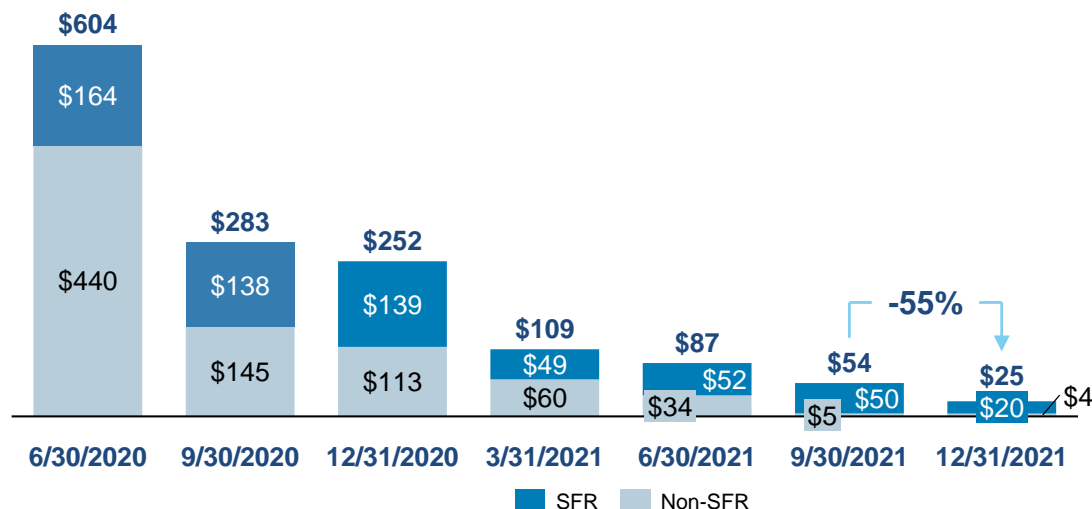
(\$ in millions)

Deferrals by Loan Type as of 12/31/21⁽¹⁾

	Total Deferrals			
	\$	#	Total Portfolio	% of Portfolio Deferred
Single Family Residential (SFR)	\$ 20.2	19	\$ 1,420	1.4%
Multifamily	-	0	1,361	0.0%
CRE	-	0	1,311	0.0%
Construction & Development	-	0	182	0.0%
Commercial & Industrial	3.8	1	2,669	0.1%
Other Consumer	0.5	2	103	0.5%
SBA	-	0	206	0.0%
4Q2021 Total	\$ 24.6	22	\$ 7,251	0.3%
3Q2021 Total	\$ 54.2	45	\$ 6,229	0.9%

Total loan deferrals and forbearances declined \$30 million from 3Q21

- \$20 million, or 82%, of deferments/forbearances at the end of 4Q21 relate to legacy Single Family Residential loans



(1) Loans within the SFR portfolio are forbearances or deferments

STRONG ALLOWANCE COVERAGE RATIO; ALLOCATION OF RESERVE BY LOAN TYPE

ACL Composition (\$ in thousands)	PMB Loans ⁽¹⁾					
	9/30/2021		10/18/2021		12/31/2021	
	Amount	% of Loans	Amount	% of Loans	Amount	% of Loans
Commercial real estate	\$ 16,017	1.77%	\$ 6,396	1.78%	\$ 21,727	1.66%
Multifamily	18,725	1.45%	2,076	1.51%	17,893	1.31%
Construction	4,118	3.15%	409	3.13%	5,622	3.09%
Commercial and industrial	15,824	2.05%	13,670	5.07%	29,126	2.73%
Commercial and industrial - warehouse	4,431	0.29%	-	0.00%	4,431	0.28%
SBA	4,735	2.61%	829	0.82%	3,017	1.47%
Total commercial loans	63,850	1.33%	23,380	2.66%	81,816	1.43%
Single family residential mortgage	9,304	0.67%	3	0.13%	9,608	0.68%
Other consumer	370	1.59%	895	1.12%	1,160	1.13%
Total consumer loans	9,674	0.68%	898	1.09%	10,768	0.71%
Allowance for loan losses	73,524	1.18%	24,278	2.52%	92,584	1.28%
Reserve for unfunded commitments	5,233	0.08%	605	0.06%	5,605	0.08%
Allowance for credit losses	\$ 78,757	1.26%	\$ 24,883	2.58%	\$ 98,189	1.35%

- Allowance for Credit Losses (ACL) includes Reserve for Unfunded Commitments
 - 4Q21 Allowance for loan losses of \$92.6 million includes initial provision for loan losses for non-purchase credit deteriorated loans acquired in the PMB acquisition of \$11.3 million and \$13.7 million allowance for credit losses established for purchased credit-deteriorated loans related to the acquisition
 - 4Q21 Reserve for unfunded commitments of \$5.6 million includes an initial provision for unfunded commitments of \$605 thousand in the PMB acquisition, and a negative provision of \$233 thousand for other fourth quarter activity
- Excluding PPP loans, the ACL coverage ratio was 1.38% at the end of 4Q21 compared to 1.29% at the end of 3Q21

(1) Represents net ACL established for purchase of credit deteriorated loans and non-purchase credit deteriorated loans acquired in the PMB acquisition

Securities Portfolio Detail⁽¹⁾

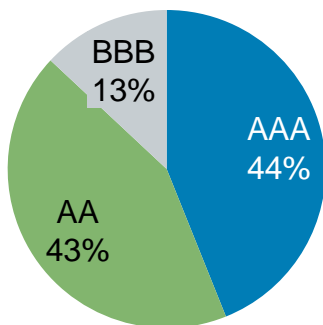
Security Type	Fair Value 3Q21		Fair Value 4Q21		QoQ Change	Duration 4Q21
(\$ in Millions)						
Gov't & Agency (MBS, CMO, & SBA)	\$	464	\$	448	\$ (16)	8.0
CLOs		549		519	(30)	0.1
Municipal		120		119	(1)	8.1
Corporate Securities		170		174	4	6.9
Private Label RMBS		-		56	56	5.4
Total Securities	\$	1,303	\$	1,316	\$ 12	4.6

The quarter-over-quarter change in total securities is due to a \$31mm reduction in the CLO position, \$12mm pay-offs in the AGC positions, \$56mm Private-Label RMBS acquisitions, \$5mm Corporate Debt acquisition, and a \$4.5mm reduction in total FV. CLOs included an unrealized loss of \$2.3 million as of 4Q21, down from \$2.5 million as of 3Q21.

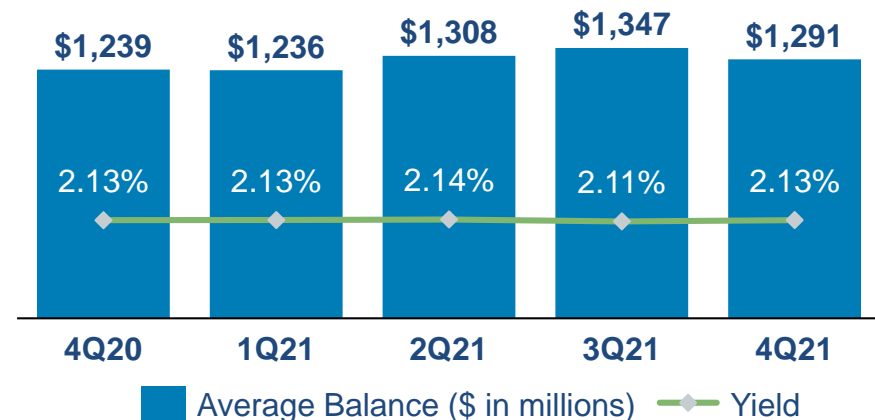
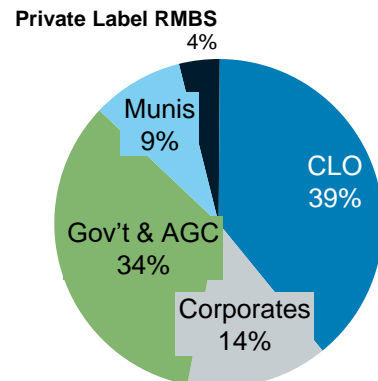
Portfolio Profile⁽¹⁾

Portfolio Average Balances & Yields

Credit Rating



Composition



(1) Dollars in millions. Values that are greater than \$0.0 million (or 0.0%) but less than \$0.5 million (or 0.5%) are not shown.

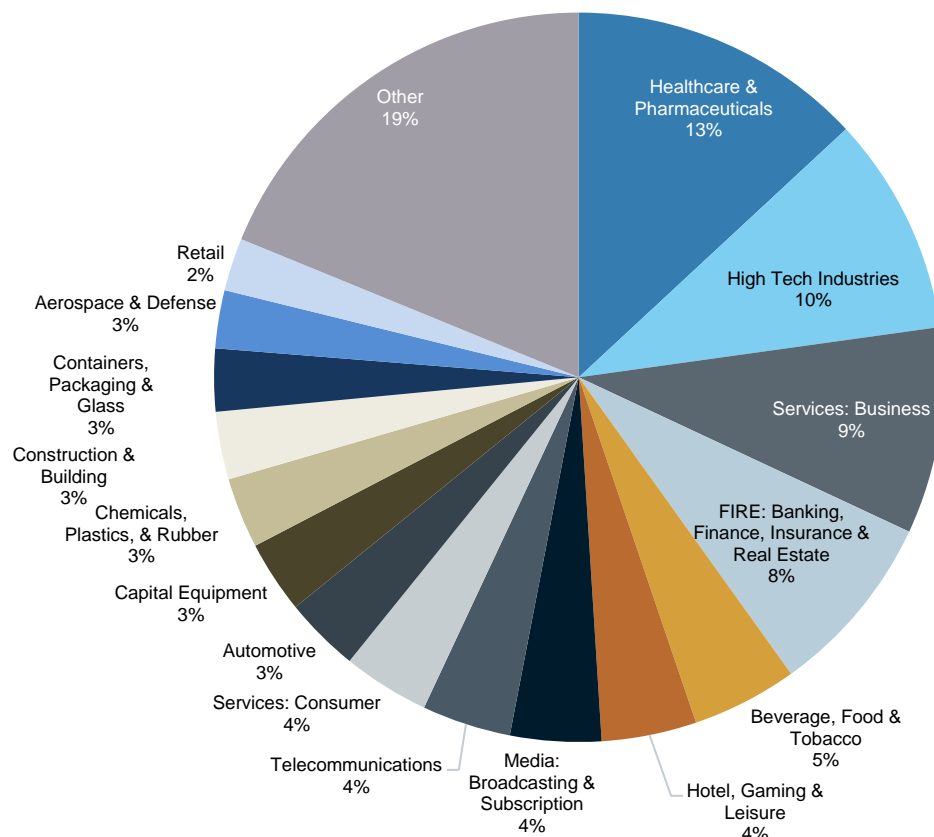
CLO PORTFOLIO HAS DIVERSIFIED EXPOSURE

CREDIT ENHANCEMENT PROVIDES SIGNIFICANT PRINCIPAL PROTECTION



CLO Industry Breakdown

\$519 million at December 31, 2021
(net of \$2.3 million unrealized loss)

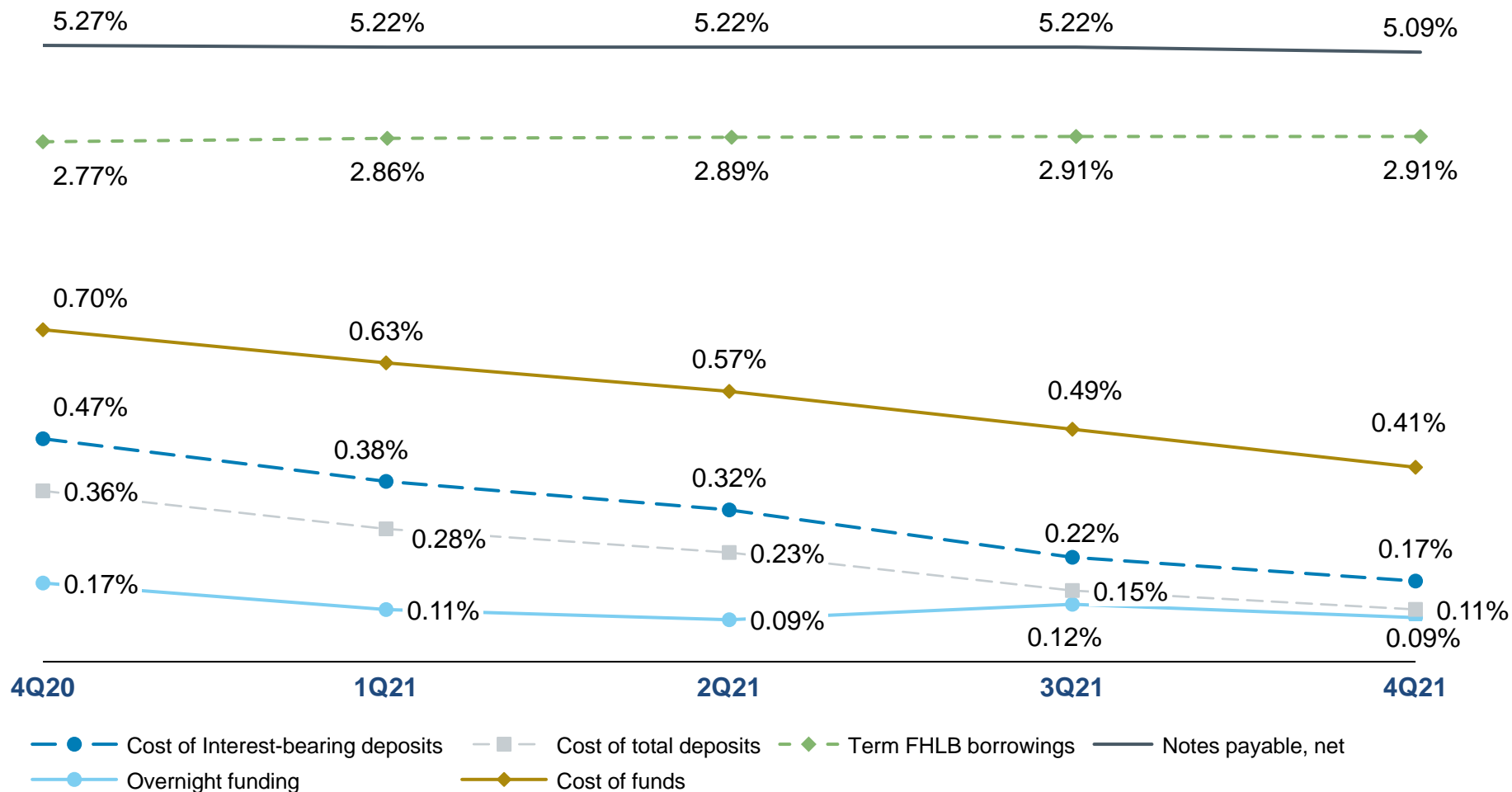


- CLO portfolio has underlying diversified exposure with largest segment in Healthcare & Pharmaceuticals at 13%
- Limited exposure to severely stressed industries
- AA and AAA holdings provide principal protection – exposure to underlying credit losses would require a combination of lifetime defaults (25-40% CDR), loss severity (40-50%), and prepayment assumptions (10-20% CPR)
- Under these assumptions, the underlying securities would need to take losses of approximately 30% before we would anticipate incurring losses on principal
- 4Q21 average CLO portfolio yield of 1.80%
- Quarterly reset based on 3 Month Libor + 1.64%

ACTIVE MANAGEMENT OF DEPOSIT COSTS IS DRIVING DOWN **COST OF FUNDS**



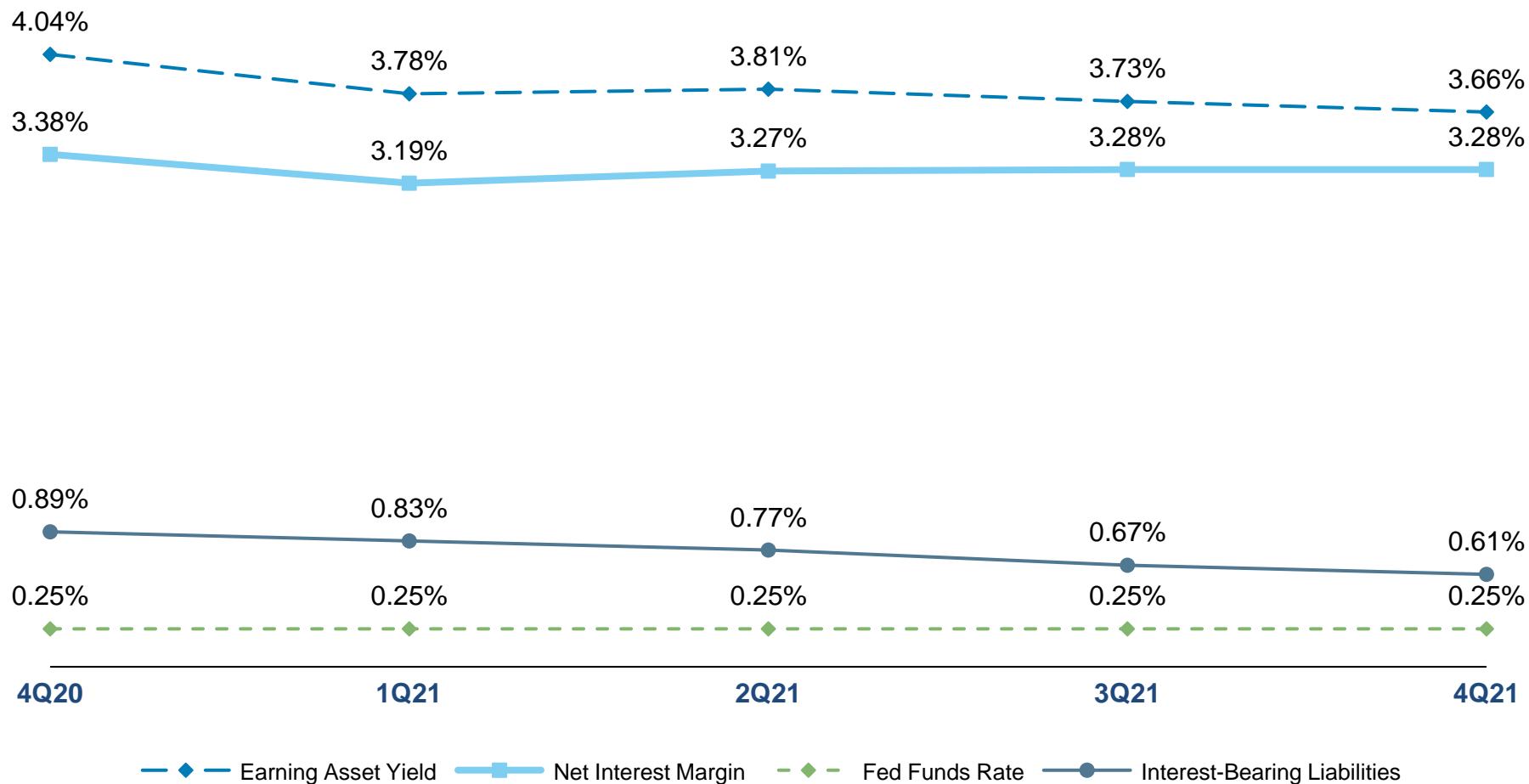
Cost of Funds Drivers



DECLINING DEPOSIT COSTS PROTECT NET INTEREST MARGIN



Net Interest Margin Drivers



PACIFIC MERCANTILE BANCORP ACQUISITION



On October 18, 2021, we acquired Pacific Mercantile Bancorp pursuant to an Agreement and Plan of Merger dated as of March 22, 2021. The fair value of assets and liabilities acquired were as follows:

(Dollars in thousands)		10/18/2021
Cash	\$	475,561
Total Gross Loans		962,856
Allowance for Loan Losses		(13,622)
Goodwill		57,156
CDI		5,054
Other assets		51,833
Total Assets	\$	1,538,838
Deposits	\$	1,284,714
Notes payable, net		17,527
Other Liabilities		14,403
Total shareholders' equity		222,195
Total Liabilities and Shareholders' Equity	\$	1,538,838

The purchase price allocation, including estimated fair values and related tax impacts used in determining goodwill, are preliminary and subject to adjustment for a period of up to one year after the acquisition date as additional information may become available

(Dollars in millions)

	4Q21	3Q21	2Q21	1Q21	4Q20
Total assets	\$ 9,394	\$ 8,279	\$ 8,027	\$ 7,933	\$ 7,877
Securities available-for-sale	1,316	1,303	1,353	1,271	1,231
Loans held-for-investment	7,251	6,229	5,985	5,764	5,898
Total deposits	7,439	6,543	6,207	6,142	6,086
Net interest income	\$ 73.0	\$ 63.0	\$ 59.8	\$ 57.9	\$ 61.6
Total noninterest income	4.9	5.5	4.2	4.4	7.0
Total revenue	77.9	68.5	64.0	62.3	68.5
Noninterest expense	59.3	39.6	41.4	43.1	39.6
Gain (loss) in alternative energy partnership investments	(1.2)	(1.8)	(0.8)	3.6	(0.7)
Total noninterest expense	58.1	37.8	40.6	46.7	39.0
Pre-tax pre-provision income ⁽¹⁾	19.8	30.7	23.5	15.6	29.6
Provision for (reversal of) credit losses	11.3	(1.1)	(2.2)	(1.1)	1.0
Income tax expense	2.8	8.7	6.6	2.3	6.9
Net income	5.8	23.2	19.1	14.4	21.7
Preferred dividend and other adjustments	1.7	1.7	1.7	6.6	4.0
Net income available to common stockholders	\$ 4.0	\$ 21.4	\$ 17.3	\$ 7.8	\$ 17.7
Diluted earnings per common share	\$ 0.07	\$ 0.42	\$ 0.34	\$ 0.15	\$ 0.35
Tangible common equity per common share	\$ 13.88	\$ 13.99	\$ 13.69	\$ 13.24	\$ 13.39
Return on average assets	0.24%	1.13%	0.98%	0.74%	1.11%
Adjusted efficiency ratio ⁽¹⁾	58.09%	59.63%	65.58%	66.91%	64.26%

Preferred Equity	Class / Series	CUSIP	Issue Date	Par Value (\$000)	Dividend Rate / Coupon (%)	First Callable Date
Preferred Equity: Non-Cumulative, Perpetual	E	05990K874	2/8/2016	\$ 98,702	7.000%	3/15/2021

(1) Non-GAAP financial measure; see "Non-GAAP Reconciliation" slides at end of presentation

This presentation contains certain financial measures determined by methods other than in accordance with U.S. generally accepted accounting principles (GAAP). These measures include tangible assets, tangible equity, tangible common equity, tangible equity to tangible assets, tangible common equity to tangible assets, tangible common equity per common share, return on average tangible common equity, adjusted noninterest income, adjusted noninterest expense, adjusted noninterest expense to average total assets, pre-tax pre-provision (PTPP) income (loss), adjusted PTPP income (loss), PTPP income (loss) ROAA, adjusted PTPP income (loss) ROAA, efficiency ratio, adjusted efficiency ratio, adjusted total revenue, adjusted net income, adjusted net income available to common stockholders, adjusted diluted earnings per share (EPS) and adjusted return on average assets (ROAA) constitute supplemental financial information determined by methods other than in accordance with GAAP. These non-GAAP measures are used by management in its analysis of the Company's performance.

Tangible assets and tangible equity are calculated by subtracting goodwill and other intangible assets from total assets and total equity. Tangible common equity is calculated by subtracting preferred stock from tangible equity. Return on average tangible common equity is computed by dividing net income (loss) available to common stockholders, adjusted for amortization of intangible assets, by average tangible common equity. Banking regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution.

PTPP income is calculated by adding net interest income and noninterest income (total revenue) and subtracting noninterest expense. Adjusted PTPP income is calculated by adding net interest income and adjusted noninterest income (adjusted total

revenue) and subtracting adjusted noninterest expense. PTPP income ROAA is computed by dividing annualized PTPP income by average assets. Adjusted PTPP income ROAA is computed by dividing annualized adjusted PTPP income by average assets. Efficiency ratio is computed by dividing noninterest expense by total revenue. Adjusted efficiency ratio is computed by dividing adjusted noninterest expense by adjusted total revenue.

Adjusted net income (loss) is calculated by adjusting net income (loss) for tax-effected noninterest income and expense adjustments and the tax impact from the exercise of stock appreciation rights. Adjusted ROAA is computed by dividing annualized adjusted net income by average assets. Adjusted net income (loss) available to common shareholders is computed by removing the impact of preferred stock redemptions from adjusted net income (loss).

Management believes the presentation of these financial measures adjusting the impact of these items provides useful supplemental information that is essential to a proper understanding of the financial results and operating performance of the Company. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Reconciliations of these measures to measures determined in accordance with GAAP are contained on slides 33-37 of this presentation.

NON-GAAP RECONCILIATION



(Dollars in thousands)

Tangible Common Equity to Tangible Assets Ratio

	4Q21	3Q21	2Q21	1Q21	4Q20
Total assets	\$ 9,393,743	\$ 8,278,741	\$ 8,027,413	\$ 7,933,459	\$ 7,877,334
Less: goodwill	(94,301)	(37,144)	(37,144)	(37,144)	(37,144)
Less: other intangible assets	(6,411)	(1,787)	(2,069)	(2,351)	(2,633)
Tangible assets ⁽¹⁾	\$ 9,293,031	\$ 8,239,810	\$ 7,988,200	\$ 7,893,964	\$ 7,837,557
<hr/>					
Total stockholders' equity	\$ 1,065,290	\$ 844,803	\$ 829,362	\$ 804,693	\$ 897,207
Less: goodwill	(94,301)	(37,144)	(37,144)	(37,144)	(37,144)
Less: other intangible assets	(6,411)	(1,787)	(2,069)	(2,351)	(2,633)
Tangible equity ⁽¹⁾	964,578	805,872	790,149	765,198	857,430
Less: preferred stock	(94,956)	(94,956)	(94,956)	(94,956)	(184,878)
Tangible common equity ⁽¹⁾	\$ 869,622	\$ 710,916	\$ 695,193	\$ 670,242	\$ 672,552
<hr/>					
Total stockholders' equity to total assets	11.34%	10.20%	10.33%	10.14%	11.39%
Tangible equity to tangible assets ⁽¹⁾	10.38%	9.78%	9.89%	9.69%	10.94%
Tangible common equity to tangible assets ⁽¹⁾	9.36%	8.63%	8.70%	8.49%	8.58%

(1) Non-GAAP measure

NON-GAAP RECONCILIATION



(Dollars in thousands)

Return on tangible common equity

	4Q21	3Q21	2Q21	1Q21	4Q20
Average total stockholders' equity	\$ 1,035,782	\$ 847,941	\$ 814,973	\$ 888,174	\$ 892,565
Less: Average preferred stock	(94,956)	(94,956)	(94,956)	(164,895)	(184,878)
Less: Average goodwill	(86,911)	(37,144)	(37,144)	(37,144)	(37,144)
Less: Average other intangible assets	(4,994)	(1,941)	(2,224)	(2,517)	(2,826)
Average tangible common equity ⁽¹⁾	\$ 848,921	\$ 713,900	\$ 680,649	\$ 683,618	\$ 667,717

Net income available to common stockholders	\$ 4,024	\$ 21,443	\$ 17,323	\$ 7,825	\$ 17,706
Add: Amortization of intangible assets	430	282	282	282	306
Less: Tax effect on amortization of intangible assets ⁽²⁾	(90)	(59)	(59)	(59)	(64)
Net income available to common stockholders after the adjustments for intangible assets ⁽¹⁾	\$ 4,364	\$ 21,666	\$ 17,546	\$ 8,048	\$ 17,948

Return on average equity	2.20%	10.84%	9.38%	6.56%	9.67%
Return on average tangible common equity ⁽¹⁾	2.04%	12.04%	10.34%	4.77%	10.69%

(1) Non-GAAP measure

(2) Adjustments shown net of a statutory Federal tax rate of 21%

NON-GAAP RECONCILIATION



(Dollars in thousands)

Adjusted Noninterest Income and Expense

	4Q21	3Q21	2Q21	1Q21	4Q20
Total noninterest income	\$ 4,860	\$ 5,519	\$ 4,170	\$ 4,381	\$ 6,975
Noninterest income adjustments:					
Fair Value adjustment on legacy SFR loans held for sale	(26)	(160)	(20)	-	(36)
Total noninterest income adjustments	(26)	(160)	(20)	-	(36)
Adjusted noninterest income ⁽¹⁾	\$ 4,834	\$ 5,359	\$ 4,150	\$ 4,381	\$ 6,939
Total noninterest expense	\$ 58,127	\$ 37,811	\$ 40,559	\$ 46,735	\$ 38,950
Noninterest expense adjustments:					
Professional recoveries (fees)	(642)	2,152	1,284	(721)	4,398
Merger-related costs	(13,469)	(1,000)	(700)	(700)	-
Noninterest expense adjustments before gain (loss) in alternative energy partnership investments	(14,111)	1,152	584	(1,421)	4,398
Gain (loss) in alternative energy partnership investments	1,220	1,785	829	(3,630)	673
Total noninterest expense adjustments	(12,891)	2,937	1,413	(5,051)	5,071
Adjusted noninterest expense ⁽¹⁾	\$ 45,236	\$ 40,748	\$ 41,972	\$ 41,684	\$ 44,021
Average assets	\$9,331,955	\$8,141,613	\$7,827,006	\$7,860,952	\$7,764,997
Noninterest expense / Average assets	2.47%	1.84%	2.08%	2.41%	2.00%
Adjusted noninterest expense / Average assets ⁽¹⁾	1.92%	1.99%	2.15%	2.15%	2.26%

(1) Non-GAAP measure

NON-GAAP RECONCILIATION



(Dollars in thousands)	4Q21	3Q21	2Q21	1Q21	4Q20
Net interest income	\$ 73,039	\$ 62,976	\$ 59,847	\$ 57,916	\$ 61,563
Noninterest income	4,860	5,519	4,170	4,381	6,975
Total revenue	77,899	68,495	64,017	62,297	68,538
Noninterest expense	58,127	37,811	40,559	46,735	38,950
Pre-tax pre-provision income ⁽¹⁾	\$ 19,772	\$ 30,684	\$ 23,458	\$ 15,562	\$ 29,588
Total revenue	\$ 77,899	\$ 68,495	\$ 64,017	\$ 62,297	\$ 68,538
Total noninterest income adjustments	(26)	(160)	(20)	-	(36)
Adjusted total revenue ⁽¹⁾	\$ 77,873	\$ 68,335	\$ 63,997	\$ 62,297	\$ 68,502
Noninterest expense	\$ 58,127	\$ 37,811	\$ 40,559	\$ 46,735	\$ 38,950
Total noninterest expense adjustments	(12,891)	2,937	1,413	(5,051)	5,071
Adjusted noninterest expense ⁽¹⁾	45,236	40,748	41,972	41,684	44,021
Adjusted pre-tax pre-provision income	\$ 32,637	\$ 27,587	\$ 22,025	\$ 20,613	\$ 24,481
Average Assets	\$ 9,331,955	\$ 8,141,613	\$ 7,827,006	\$ 7,860,952	\$ 7,764,997
Pre-tax pre-provision ROAA ⁽¹⁾	0.84%	1.50%	1.20%	0.80%	1.52%
Adjusted pre-tax pre-provision ROAA ⁽¹⁾	1.39%	1.34%	1.13%	1.06%	1.25%
Efficiency Ratio ⁽¹⁾	74.62%	55.20%	63.36%	75.02%	56.83%
Adjusted efficiency ratio ⁽¹⁾	58.09%	59.63%	65.58%	66.91%	64.26%

(1) Non-GAAP measure

NON-GAAP RECONCILIATION



(Dollars in thousands, except per share data)

	4Q21	3Q21	2Q21	1Q21	4Q20
Adjusted net income					
Net income ⁽¹⁾	\$ 5,751	\$ 23,170	\$ 19,050	\$ 14,375	\$ 21,703
Adjustments:					
Noninterest income	(26)	(160)	(20)	-	(36)
Noninterest expense	12,891	(2,937)	(1,413)	5,051	(5,071)
Total adjustments	12,865	(3,097)	(1,433)	5,051	(5,107)
Tax impact of adjustments above ⁽²⁾	(3,216)	774	358	(1,263)	1,277
Tax adjustment: tax impact from exercise of stock appreciation rights	-	-	-	(2,093)	-
Adjustments to net income	9,649	(2,323)	(1,075)	1,695	(3,830)
Adjusted net income ⁽³⁾	\$ 15,399	\$ 20,847	\$ 17,975	\$ 16,070	\$ 17,873
Average Assets	\$ 9,331,955	\$ 8,141,613	\$ 7,827,006	\$ 7,860,952	\$ 7,764,997
ROAA	0.24%	1.13%	0.98%	0.74%	1.11%
Adjusted ROAA ⁽³⁾	0.65%	1.02%	0.92%	0.83%	0.92%
Adjusted net income (loss) available to common stockholders					
Net income available to common stockholders	\$ 4,024	\$ 21,443	\$ 17,323	\$ 7,825	\$ 17,706
Adjustments to net income	9,649	(2,323)	(1,075)	1,695	(3,830)
Adjustments for impact of preferred stock redemption	-	-	-	3,347	-
Adjusted net income available to common stockholders ⁽³⁾	\$ 13,673	\$ 19,120	\$ 16,248	\$ 12,867	\$ 13,876
Average diluted common shares	60,690,046	50,909,317	50,892,202	50,750,522	50,335,271
Diluted EPS	\$ 0.07	\$ 0.42	\$ 0.34	\$ 0.15	\$ 0.35
Adjusted diluted EPS ⁽³⁾⁽⁴⁾	\$ 0.23	\$ 0.38	\$ 0.32	\$ 0.25	\$ 0.28

(1) 4Q21 is reduced by a \$11.3 million pre-tax charge for the expected lifetime credit losses for non-purchased credit deteriorated loans acquired in the PMB acquisition; there is no similar charge in any of the other periods presented

(2) Adjustments shown net of an effective tax rate of 25%

(3) Non-GAAP measure

(4) Represents adjusted net income available to common stockholders divided by average diluted common shares

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